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Christy Perry, Superintendent

August 19, 2015

To whom it may concern,

It is my distinct pleasure to write this letter of recommendation for Cornerstone Management Group, Inc.

Cornerstone Management Group, Inc., has been providing capital project management services for the Salem-Keizer School District over the past six years. Firm principal, Mr. Rick Rainone, has worked directly with the district on over \$140 million dollars of repair and renovation projects throughout our district. This firm currently continues to function as a key management consultant in the district's \$242 million dollar bond construction and repair and renovation (R&R) program. This firm's unique ability to interpret and convert the details of drawing and specifications into high quality projects that directly reflect the needs and desires of our district is particularly noteworthy.

Cornerstone Management Group, Inc., has provided capital project management services for bond funded R&R work scheduled on 48 district campuses. This R&R work consisted of over 230 different projects budgeted from less than \$100,000 to up to almost \$8,000,000. As an integral part of the district's Construction Services project management team, Cornerstone Management Group, Inc., provided services and support for roughly 50% of this bond program's project management needs. The majority of these projects had to be planned, specified, bid and managed in a manner that the projects would be completed within a 10 week summer construction period.

Cornerstone Management Group's outstanding performance and effort was and continues to be instrumental in the overall success of the district's bond construction and R&R program. This firm's efforts and professional work significantly contributed to the district completing very high quality new construction and R&R work, while consistently remaining on schedule and under budget. A testament to their outstanding performance is the fact that no school under their umbrella of responsibility ever missed a single teaching day. Their performance is further solidified by the fact that the entire bond program work was completed approximately 25% under budget. Cornerstone Management Group, Inc., is currently providing the district capital project management for additional R&R work made possible with those millions of dollars of savings.

Cornerstone Management Group, Inc., has my strongest possible recommendation as the capital project management firm for any of your construction and repair/renovation needs. I have found Cornerstone Management Group, Inc., to be totally honest, dedicated, and committed to the needs of their clients. This firm is a complete and active team player that takes active ownership of their role in your projects and will work tirelessly to ensure your project's successful completion.

Sincerely,

Bruce J. Lathers  
Manager, Maintenance & Construction Services